

THE OVERBOAT'S STRONG POINTS

A fun and practical machine!

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Potential customer Motorized Personal Watercraft VS Overboat

CLASSIC NAUTICAL EXPERIENCE



on average, **14%** of French seaside tourism involves nautical activities*



customers aged 20 to 50

* CDES data report / Feb. 2021

NAUTICAL ECO-TOURISM EXPERIENCE



estimated at **30%** of FR seaside tourism



customers aged 15 to 85

Why more customers?

- Wider target
- No boating license
- Less water splashes
- Easy to operate
- Rapidly up and going
- Safe and secure
- No bumps, pleasant flying sensation
- Quiet
- Smart & elegant

More homogeneous distribution of the market to the advantage of the Overboat:

MPW machines



30% women - 70% men

OVB



40% women - 60% men

10% more women

2

Advantages in the face of tourist nuisances

ZERO EMISSIONS

Respect for the environment

ZERO NOISE

100% electric personal watercraft

ZERO WAKE

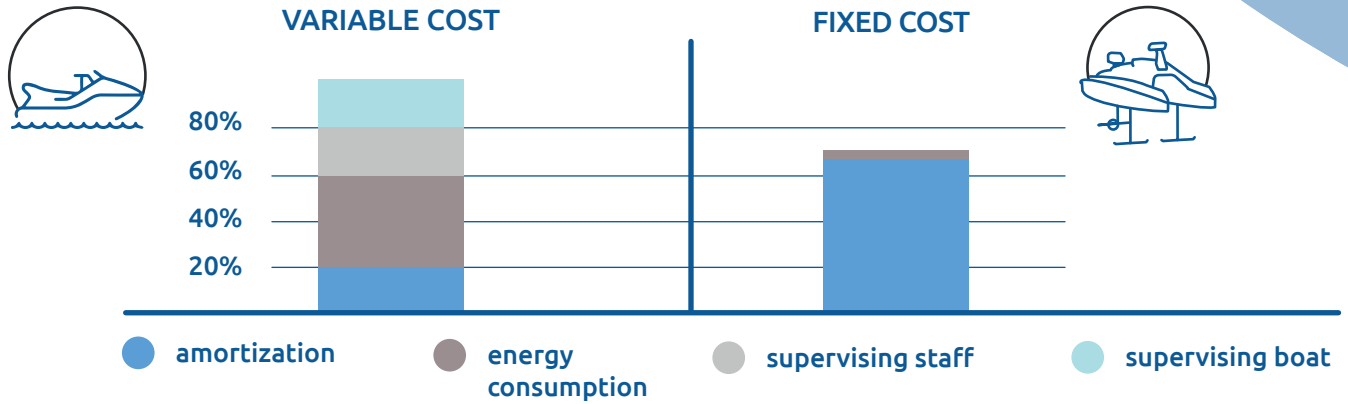
Thanks to the hydrofoils

- > Protection for the underwater environment
- > Comfort of use
- > Discover the joys of sliding
- > The pleasure of flying

The OVERBOAT is authorized for use in all ports, unlike Motorized Personal Watercraft.

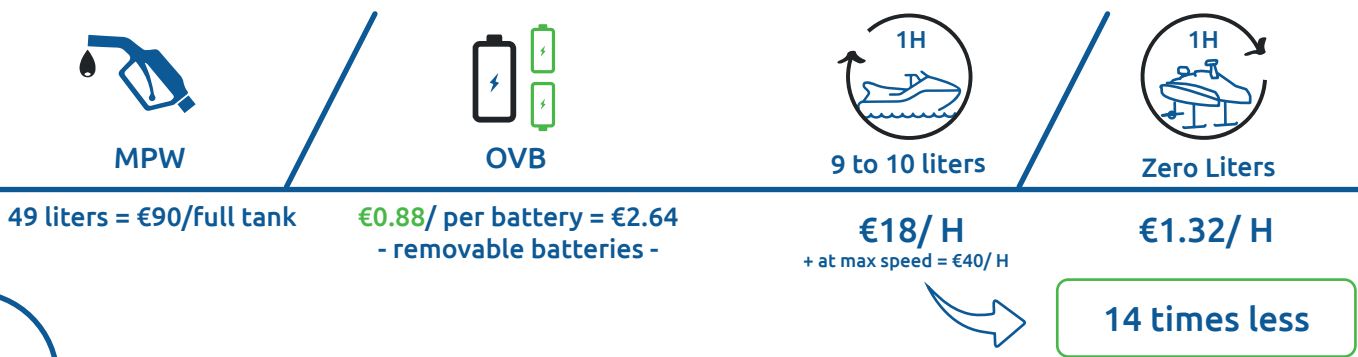
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Operating expenses of a MPW VS Overboat



4

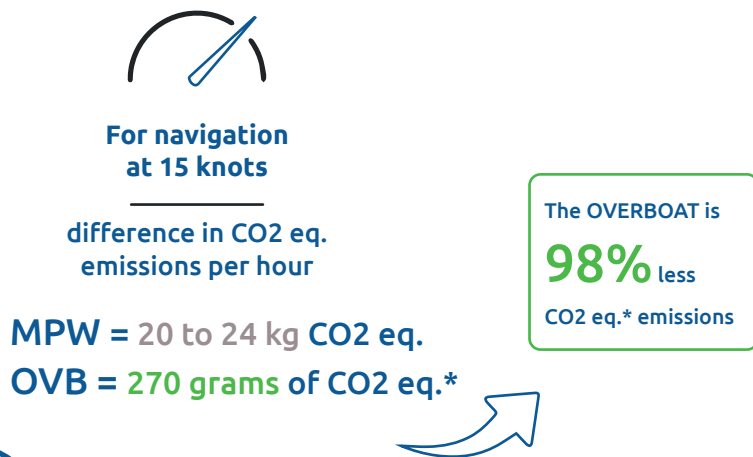
Comparison of operating costs between MPW and Overboat



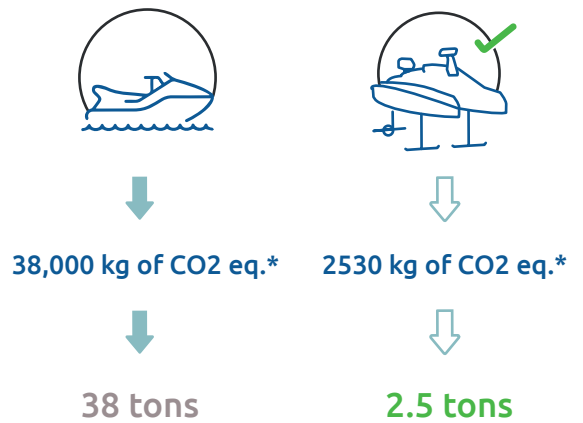
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Sustainable added values

The Overboat: a champion of decarbonized navigation!



When operated over a 5-year period:



*: according to the French energy mix 1kW=54g. CO2 eq. (EDF)

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Financing the Overboat and subsidies



Corporate leasing for fleets
= corporate expense (accounting balance sheet advantage)



Numerous subsidy programs,
return on investment and impact on profitability